



## SCHEDULE OF THE DAY

### INAUGURAL SESSION | 8.30AM – 10.30AM

#### **SAMEER HANDA**

CHAIR, INZBC

Welcome Note

#### **HON WILLIE JACKSON**

MINISTER OF EMPLOYMENT

ASSOCIATE MINISTER FOR ACC AND MĀORI DEVELOPMENT

#### **H.E. MUKTESH PARDESHI**

INDIAN HIGH COMMISSIONER

Addressing the state of India-New Zealand bilateral relations and how to increase it further

#### **JUDITH SWALES**

CEO, ASIA PACIFIC, FONTERRA

Judith will address the opportunities in India's evolving dairy market, the launch of Fonterra's JV, Future Fonterra Dairy, and how they are working with local Indian partners

#### **RT HON SIR ANAND SATYANAND GNZM, QSO**

EX-GOVERNOR GENERAL OF NEW ZEALAND

Sir Anand's address will cover the roles of participants and the framework of the connections between New Zealand and India and the principal challenges that remain to be faced

#### **JASMEET SINGH**

COUNTRY HEAD, AUSTRALIA

FEDERATION OF INDIAN CHAMBER OF COMMERCE & INDUSTRY

#### **PANEL DISCUSSION AND Q&A** WITH SPEAKERS AND PANELISTS

**KEVIN JENKINS** | CO- FOUNDER, MARTINJENKINS | Panel moderator

**PRIYANCA RADHAKRISHNAN** | Panelist

PARLIAMENTARY PRIVATE SECRETARY TO THE MINISTER FOR ETHNIC COMMUNITIES | LIST MP LABOUR PARTY

### 10.30AM - 11.00AM | MORNING TEA & NETWORKING

## SESSION 2 | 11.00AM – 12.30PM

### PERSPECTIVES ON TRADE POLICY, DIPLOMACY AND CULTURAL CONNECTIONS

Discussion on the various nuances around trade policy between India & NZ, FTA, RCEP, etc. and the cultural context to it.

#### GRAHAME MORTON

PRINCIPAL POLICY ADVISOR, AMERICAS AND ASIA, MINISTRY OF FOREIGN AFFAIRS AND TRADE

Grahame will address the Government's seven policy principles underpinning New Zealand's participation in the Indo Pacific and regional organizations

#### BHAV DHILLON

CONSULATE OF INDIA IN AUCKLAND

Bhav will give his perspectives on the commercial aspects and cultural nuances of the trade deal with India and the recent developments under Make in India, etc.

#### BHARAT JOSHI

FOUNDER & CEO, J CURVE | AUTHOR, NAVIGATING INDIA

#### SUZANNAH JESSEP

DIRECTOR, ENGAGEMENT AND RESEARCH, ASIA NEW ZEALAND FOUNDATION

Suzannah will talk about where India sits in the Kiwi psyche, why India is important to NZ's future, and creative ways of growing the relationship between the two countries

#### PANEL DISCUSSION AND Q&A WITH SPEAKERS AND PANELISTS

**ESTHER GUY-MEAKIN** | Panel moderator and emcee for the session  
MANAGER, INTERNATIONAL TRADE, BEEF + LAMB NEW ZEALAND INC

**RAVI MEHTA** | PARTNER, PWC NZ | Panelist

**CHRIS GOSLING** | CHIEF EXECUTIVE, WHITIREIA NZ & WELTEC | Panelist

## 12:30PM - 1:30PM | LUNCH & NETWORKING

## SESSION 3 | 1.30PM – 3.15PM

### COMMERCIAL PARTNERSHIPS AND STRATEGY

Discussion / case studies on successful strategies involving logistics / distribution / marketing / partnerships, etc.

#### HON SIMON BRIDGES

LEADER, NATIONAL PARTY | LEADER OF THE OPPOSITION

Simon will talk about his recent experiences in India

#### SHARNI KNOX

TARIFF CONSULTANT, MONDIALE FREIGHT SERVICES

Sharni will discuss opportunity areas for duty relief in New Zealand

#### ZUBIN DAVAR

DIRECTOR, JEENA GLOBAL LOGISTICS

Zubin will address what's new in India and the ease of doing business together

### JO PENNYCUICK

MANAGING DIRECTOR, REDESIGN GROUP NZ

Jo will discuss the journey of building a team in India - being 'glocal' meaning servicing your local clients with an international team

### LIZ MELLISH MNZM

DEPUTY CHAIR, FEDERATION OF MAORI AUTHORITIES

The role FOMA plays in the economy of Aotearoa NZ

### CARMEN VICELICH

CEO AND FOUNDER, VALOCITY GLOBAL | CEO AND FOUNDER, DATA INSIGHT

Carmen will speak on the need for market immersion and cultural understanding

### PANEL DISCUSSION AND Q&A WITH SPEAKERS

JAY CHANGLANI | Panel moderator and emcee for the session

DIRECTOR, ORB 360 & INZBC BOARD MEMBER

## 3:15PM - 3:45PM | TEA & NETWORKING

### SESSION 4 | 3.45PM - 4.45PM

#### NEW AND HIGH VALUE SECTORS

Panel discussion on potential in sectors like defence technology, space technology, aviation and other high value services.

### SCOTT TASKER

GM AERONAUTICAL COMMERCIAL, AUCKLAND AIRPORT

### DR. DUNCAN STEEL

CHIEF SYSTEMS ARCHITECT, XERRA

### GRAEME MULLER

CEO, NZTECH

### GIRISH P RAMACHANDRAN

PRESIDENT, ASIA PACIFIC, TATA CONSULTANCY SERVICES

### DALJIT SINGH KOHLI and IRFAN JAFFER

NZTE, MUMBAI, INDIA

Will be joining via Skype from India

### SUNIL KAUSHAL

INCHARGE- KEY STAKEHOLDER RELATIONSHIPS, INZBC

Panel moderator and emcee for the session

### CLOSING | 4.45PM - 5.00PM

### EARL RATTRAY

DIRECTOR, DAIRYLINK | BOARD MEMBER, INZBC

Closing Remarks

### BHARAT CHAWLA

DIRECTOR - INTERNATIONAL SALES AND MARKETING, ASPIRE2 | BOARD MEMBER, INZBC

Vote of Thanks

## 5.00PM - 6.00PM | NETWORKING



INDIA Partner